

B&E Electronics and Zetron Provide Communication Systems Continuity for ModUcom Public Safety Sites

Redmond, WA February 6, 2019 – [Zetron](#), a global leader in integrated mission critical communications technology, today announced a partnership with B&E Electronics, Inc., a communications technology solutions provider headquartered in Tennessee, to collectively service, support, and provide mission critical systems succession for North American public safety organizations currently utilizing communications systems from Modular Communications, Inc. (ModUcom).

ModUcom manufactured and marketed radio and telephone communications systems to public safety and utilities agencies beginning in 1978, with over 300 organizations across the United States and Canada now using their Ultra-Com systems for 9-1-1 call processing and radio dispatch. But in September 2018, ModUcom stopped supporting the Ultra-Com product line and the maintenance parts inventory was acquired by B&E Electronics, Inc., which had been a ModUcom partner for years and maintains many regional ModUcom accounts as clients.

At the conclusion of an exhaustive search and evaluation to identify the best partner to fill the gap left in the B&E Electronics mission critical communications line left by the discontinuance of Ultra-Com systems, the company joined forces with Zetron, a recognized global leader in end-to-end mission critical communications systems.

B&E Electronics and Zetron have since established a communications systems continuity plan and joint operational entity to provide support, services, parts, and transition planning to the 300+ sites currently relying on Ultra-Com systems for mission critical communications.

“Zetron is an ideal partner to help us keep the ModUcom customer base operational in the near term,” said Michael Badgett Jr., Vice President at B&E Electronics. “But even more important is how well positioned we are together to provide a seamless long term transition and operational improvement path for those organizations.”

In addition to the B&E Electronics acquisition of ModUcom assets, core Ultra-Com architectural and support resources have also joined the Zetron technical team, providing a key knowledge base transfer that will help ensure customers aren’t left stranded with their existing Ultra-Com systems.

“When mission critical communications are at the core of your business and vital to the safety of the constituents you serve, having your systems vendor support discontinued can be a precarious and unnerving situation,” said Brent Dippie, Zetron President and CEO. “Zetron and B&E Electronics have come together to make sure those agencies don’t have to be concerned with either the near or long term viability of the systems that are so core to their mission.”

For more information about the Zetron and B&E Electronics program for ModUcom system support and replacement, visit www.zetron.com/moducomsupport.

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About Zetron, Inc.

Zetron has been designing and manufacturing integrated mission-critical communications systems since 1980. Its offerings include NG9-1-1 call-taking, CAD, mapping, dispatch, voice logging, fire station alerting, and location service systems. They are expandable, interoperable, and able to support geo-diverse operations. What's more, Zetron backs its products with technical support, training, and project management services known for their skill and responsiveness. With offices in the United States, the United Kingdom, and Australia, and a global network of partners, resellers, and system integrators, Zetron has installed thousands of systems and tens of thousands of console positions worldwide. Zetron is a wholly owned subsidiary of JVCKENWOOD Corporation. For more information, visit: www.zetron.com.

About B&E Electronics, Inc.

B&E Electronics, Inc., has been a leader in providing mission critical communications solutions to customers for more than 50 years. In 1985, B&E partnered with Modular Communication, Inc. (ModUcom), to provide field installation and support for the new Ultra-Com product lines. B&E has since grown to become the largest ModUcom support and services provider in North America. For more information on B&E Electronics, Inc., visit: <https://www.beelectronics.com/beeweb/>.

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