

Zetron Recognizes Top Collective Brilliance Partners for 2017

Redmond, WA, April 30, 2018 – Zetron is pleased to announce its top North American partners of the year for 2017. Global Technical Systems took home top performer of the year, followed by ComSouth Telecommunications, Inc. and J&K Communications. As part of Zetron’s newly launched “Collective Brilliance Partner Program,” the top three partners were recognized during the annual IWCE conference held in Orlando, FL.

“We cannot be successful without our partners being successful. Our partners had another strong year enabling record results for 2017,” said Scott French, vice president and general manager of Zetron Americas.

“We had truly outstanding customer service by our partners – led by Global Technical Systems,” said French. “Their hard work and dedication mirrors our philosophy at Zetron, exceeding our customers’ expectations with innovative, quality products.”

For Chris Ginder, vice president of Global Technical Systems, Inc., the company is “proud to be among the best of the best and see everyone’s hard work continue to translate to a top 10 ranking.”

“Zetron truly is a business partner to GTSI,” said Ginder. “We’re very fortunate to serve as a conduit from our customer base directly to the engineering, support and administrative functions at Zetron which we think provides a better overall customer experience,” Ginder explained. “Given the nature of our customer base, we know this superior experience is protecting and saving lives.”

For ComSouth, “there’s no better business partner than Zetron,” said Gregg Tate, general manager for ComSouth Telecommunications, Inc. “We’ve been in business for over 50 years and Zetron’s customer support, quality and versatility of products is second to none,” Tate said. “We’re very happy to have built such a positive relationship with Zetron and be recognized as one of the top partners.”

According to Ted Hurley, sales manager of J&K Communications, the combination of a quality product and their four locations in the state of Indiana, the company was “thrilled to be a part of such a stellar group.”

“With so many Zetron resellers, we’re thrilled to be named one of the top resellers,” Hurley said. “We strive to give our customers the best service possible and by tailoring our service contracts we’re able to meet all of our customers’ expectations. It’s why we’re constantly looking for ways to go above and beyond. And by providing the customer with a system that’s easy to use, reliable and customizable, it makes it easy to do that.”



Zetron Collective Brilliance Partner winners:

Global Technical Systems – Jacksonville, IL
ComSouth, Inc. – Hattiesburg, MS
J&K Communications – Columbia City, IN

About Zetron

Zetron has been designing and manufacturing integrated mission-critical communications systems since 1980. Its offerings include NG9-1-1 call-taking, CAD, mapping, dispatch, voice logging, fire station alerting, and location service systems. They are expandable, interoperable, and able to support geo-diverse operations. What's more, Zetron backs its products with technical support, training, and project-management services known for their skill and responsiveness. With offices in the United States, the United Kingdom, and Australia, and a global network of partners, resellers, and system integrators, Zetron has installed thousands of systems and tens of thousands of console positions worldwide. Zetron is a wholly owned subsidiary of JVCKENWOOD Corporation. For more information, visit: www.zetron.com.

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